Job Description
Route Sales Specialist

Partner Ag is a Dairy Supply Company, focused on customer service, providing flexible on-farm solutions. Our team sells and services everything from route supplies and milking equipment, to feeding, stabling and manure handling equipment. We can also assist with barn design and milking time improvements. From new builds to retro fits, our dedicated family-oriented staff are here to work with livestock producers in Mid-Western Ontario.

This position is to serve our growing customer base. This includes a focus on cow, goat and sheep milking equipment, supplies and services. Reporting to the Sales Manager, you will be responsible for maintaining relationships with a list of existing customers.

Requirements:

- Consult with customers, assess their needs and provide solutions to better their farming operations.
- Maintain high customer satisfaction rating that meets or exceeds company standards.
- Complete required training and development objectives within the assigned time frame.
- Track sales using a tablet and submit paperwork properly and completely.
- Deliver supplies to customers and be capable of lifting over 50 lbs.
- Maintain a professional appearance of both yourself and company provided vehicle.
- Complete on farm inspections of milking equipment for optimal performance and report any issues to the Service Manager.

Qualifications:

- A valid class D drivers license or willingness to obtain.
- A positive attitude with a strong understanding of the importance of customer service.
- Dairy industry experience is preferred but not required.
- General computer knowledge, good written and oral communication skills are essential.
- Highly organized with a strong attention to detail.
- Enthusiasm to grow customer base

Compensation: Based on your experience, we offer a base salary/commission program and benefit package

Please submit your resume confidentially to:

Sara S. Jacques
sjacques@partneragservices.com
3694 Bruce Rd 10 Tara, On N0H 2N0
Fax: 519-934-3179